



Case Study: Serving Strategic Partner

Andela launched **strategic partnership** with enterprise software division of **\$20B professional services** industry leader

Andela Talent Network

Project Teams

- Over 60 engineers and technical talent working across 12 teams
- Projects range from open-ended workstreams to 1-2 week sprints
- Covering areas of expertise from UX Research, Data Science, Salesforce, Ruby on Rails and more
- Drawing on pool of over 100k Andela Learning Community graduates and experienced talent from around the world
- Strategic support model including Delivery Partner (certified Scrum Master and team lead), product management and business analysts
- Program leadership support for scoping, roadmapping, prioritization and project management

By the numbers:

Andela talent: >60 team members

Supported projects: 12 teams

Average days to launch: <7 days
(from technical validation)

Bringing it all together

- IT leadership selected **Salesforce** as alternative to homegrown account assignment system
- Andela brought in senior level **product management** expertise with oversight from 20+ year experienced Salesforce **Practice Leader** to assist with scoping system and data integration options, and determining **roadmap** for migration and replacement
- Once the strategic direction was determined, operational product management, project management, and business analysts support **execution**

Benefits of Strategic Partnership



Speed to Launch

Utilizing a mutually agreed upon screening process, Andela has reduced the number of days from validation of a need to launch to **less than one week** and freeing up hundreds of hours in internal staff time



Productivity

As part of a migration of the email and SMS services to a microservices architecture, Andela team of four onboarded rapidly, with support of a delivery partner and project manager, closing out multiple tickets in first week of 12 month project



Niche Expertise

As part of a cloud migration project, migrating a number of apps to Kubernetes, Andela has efficiently delivered the work **two months ahead of schedule**, while freeing up internal team members